

## NEWS

### For Immediate Release

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### con·sor·tium

Latin, fellowship, from

**1: an agreement, combination, or group** (as of companies) *consort-*, *consors*  
formed to undertake an enterprise beyond the resources of any one member

## Don Patrick Ranks Among Top Branch Managers

### *Local Financial Advisor Included On Industry List of Top 10*

ATLANTA, GA (January 31, 2008) – Managing Director of Integrated Financial Group, Don Patrick, has appeared on On Wall Street magazine’s “Top 100” list of Branch Managers in America.

On Wall Street magazine ranks branch managers according to 1) years of experience, 2) knowledge of products and regulatory/compliance issues, 3) abilities in recruiting and retaining advisors and, 4) approaches towards client service, and sales and marketing.

The Integrated Financial Group is a consortium of 42 financial professionals with offices in Georgia, North Carolina, Louisiana, Florida and Tennessee, Texas, Missouri, New York and about \$1 billion in assets under advisement. Its 42 advisors have credentials including CFP<sup>®</sup>, CPA, MBA, MFS and average 15

— more —

years in the business. The advisors are entirely independent and brand themselves. IFG provides such amenities as class A office space and office managers, technology and various services that reduce an advisor's headaches and costs. Integrated Financial Group is supported by the Practice Management and Business Growth Experts at Securities America, one of the nation's largest, independent broker/dealers.

“In terms of helping me and my colleagues build our practices, Don has been outstanding,” says financial advisor, Karen Lee. “Although the members of the Consortium are quite diverse in style and personality, he is able to provide guidance and mentoring for each and every one of us. With Don, there is absolutely no such thing as one size fits all – nor does he ever try to project his style onto us.”

### **About Don Patrick and Integrated Financial Group**

**Don Patrick** has been serving clients as a financial advisor for over 26 years. Patrick earned his MBA from the University of Southern California. Undergraduate studies were completed at Loyola University Los Angeles in the areas of finance and economics. He served as a pilot in the U.S. Air Force, graduating first in his class. He is also a member of the Financial Planning Association, the nation's largest organization of professionals dedicated to championing the financial planning process. He has completed additional studies and passed a rigorous certification examination and is authorized to use the CFP® mark of distinction. Integrated Financial Group, an independent financial planning consortium of advisors, delivers practical, effective financial solutions aimed at addressing the long-term financial planning needs of their clients.

For five years listeners in south Florida relied on Patrick to deliver sound, accurate financial advice as co-host of a radio talk program. He taught financial planning at Georgia State, North Metro Technical College and Gwinnett Technical College. Listed in Who's Who of Investment Management Consultants, Patrick recently authored a book titled *Keep Your Nest Egg from Cracking – What You Need to Know*. Patrick is a regular contributor to financial articles for both industry and consumer media, and is frequently invited to speak at industry conferences.

Visit [www.integrated-financial-group.com](http://www.integrated-financial-group.com) for more information about Mr. Patrick and the consortium of advisors.

**NOTE:**

When you need a knowledgeable professional to speak on complicated financial topics in an easy-to-understand and lively way, please call Don Patrick and the consortium of advisors at Integrated Financial Group.

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